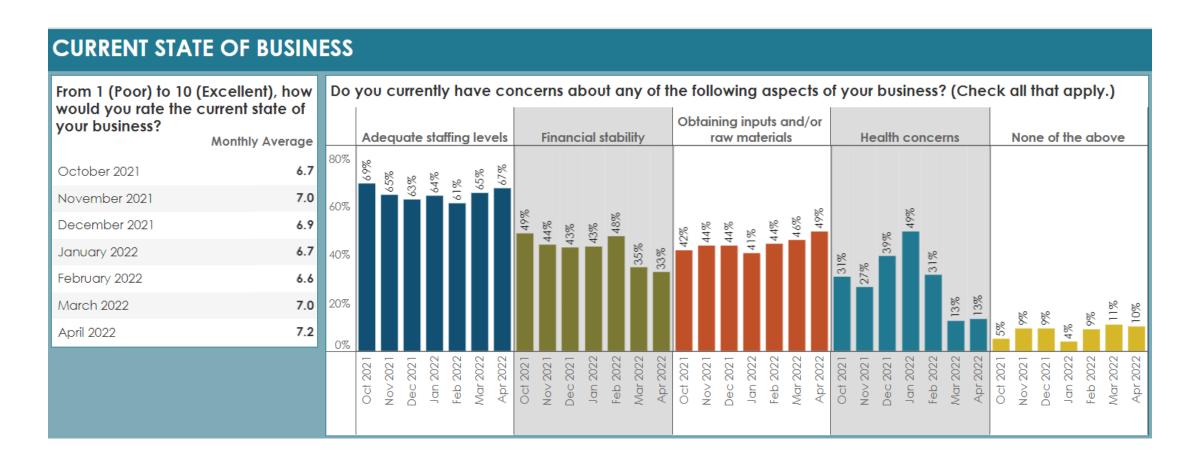
#### NC Business Pulse Survey

- Pilot project of LEAD in partnership with the NCWorks Commission,
  MyFutureNC and supported by the Duke Energy Foundation
- Monthly survey of convenience sample of NC businesses launched in October 2021
- Seeks to capture current concerns, economic conditions, and outlook for future as well as trends over time
- Responses from 100-500 businesses each month, mix of industries and geographic areas
- Results available at <a href="https://analytics.nccommerce.com/pulse-survey/">https://analytics.nccommerce.com/pulse-survey/</a>

# Top Concerns: Staffing levels, Inputs/Raw Materials and Financial Stability



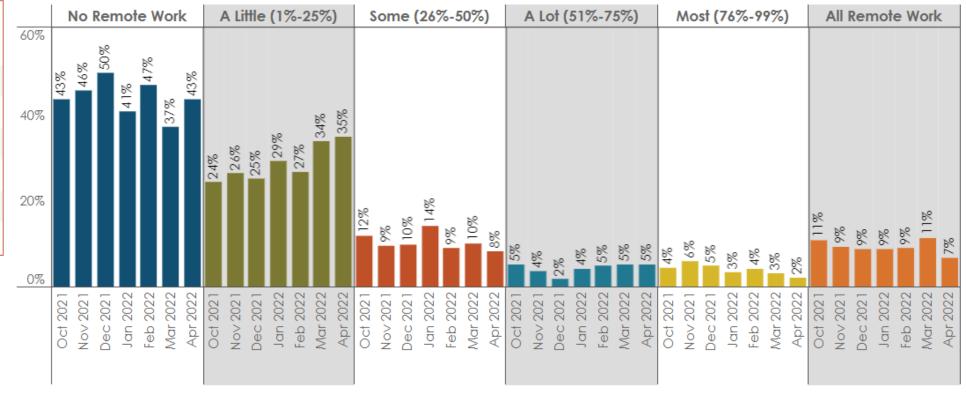
## Stability in Revenue, Access to Capital, and Staffing Levels

- More than half of businesses (54%) **met** or **exceeded** (20%) revenue expectations in the past month; 27% **failed** to meet expectations
- Most businesses (62%) did not seek capital in past month and 27% had no difficulty accessing capital; 11% had difficulty accessing capital
- More than half (55%) stayed the same size or added employees (27%); 18% lost employees
- Percentages relatively stable over the first 7 months of the survey

#### About 20% of total hours worked remotely

Over the past month, approximately what percentage of your workforce's time was spent working remotely?

	Monthly Average
October 2021	26.1%
November 2021	24.0%
December 2021	21.6%
January 2022	24.1%
February 2022	22.3%
March 2022	25.1%
April 2022	18.6%



#### Employers' plans for next 6 months

- Businesses plan to increase:
  - Number of Employees (59%)
  - Wages (43%)
  - Investments in Technology/Automation (39%)
  - Training (42%)
- Stability in
  - Hours of Operation (78% stay the same, 18% will increase, 4% will decrease)
  - Remote Working (88% stay the same, 9% will decrease, 3% will increase)
  - Benefits (84% stay the same, 14% will increase, 2% will decrease)
- Percentages relatively stable over the first 7 months of the survey

### Employers optimistic despite tight labor market

- Employers rate the current state of their business as 7.2 out of 10
- 38% think business conditions will **improve** over the next 6 months, 46% think conditions **stay the same**, 16% think conditions will decline
- 54% think it will be **just as hard** to find qualified workers in 6 months, 40% think it will be **harder**, only 6% think it will be easier