

**Raymond Jones**  
**CEO**  
**VX Aerospace Corporation**

Mr. Jones has over twenty-five years of leadership and management experience in a wide range of industries. He is an experienced entrepreneur, aerospace engineer, lawyer and corporate financial specialist. He had both fixed-wing and helicopter flying experience in the U.S. Navy. Mr. Jones earned a B.S. in Aerospace Engineering from the U.S. Naval Academy, *With Merit*, and a J.D. from George Mason Law School, *With Distinction*.

Mr. Jones is a successful entrepreneur, drawing on his varied experiences in engineering, law and finance, to take two separate technology companies (X-Dynamics and vFirm Systems, Inc) from the start-up phase to successful acquisitions.

Through X-Dynamics, he developed and refined a proprietary “X-Scatter” valuation model for technology, intellectual property, market and commercialization assessments. The model was used to efficiently source, negotiate and close technology transfer deals in the areas of electrical conductors, semiconductor manufacturing and medical software.

Prior to X-Dynamics, Mr. Jones launched vFirm Systems, Inc., a web-based communications network company, and performed a myriad of tasks to ensure the success of the firm. He designed the technical interface, raised venture capital, secured the initial client base and strategic partners, and negotiated the marketing deals. vFirm Systems was sold to ASP-One, Inc. in 2003. Mr. Jones and vFirm Systems were chronicled in *Entrepreneur Magazine* (February 2001) and *Fortune Small Business* (May 2001).

Prior to starting vFirm Systems, Mr. Jones founded a thriving intellectual property law firm. The firm was ranked in the Top 50 Patent Firms as compiled by *Intellectual Property Today* magazine, and serviced Fortune 500 and large international clients, including GE, Sun Microsystems, and Samsung Electronics. Mr. Jones specialized in evaluating and valuing technology and technology companies, and used this knowledge to help companies with early stage financial issues, including cash-flow conservation and optimization.

Mr. Jones was also an Aerospace Engineer for M&T Co., a defense-contracting firm supporting NAVAIR, NAWCAD Lakehurst NJ, and NADEP Jacksonville, FL, in the areas of aircraft structures and avionics test equipment.